

# **Exploratory analysis:** Understanding trends and patterns

Platform Analytics & Insights Training

October 2021

# Goal

Intro

#### Provide VFS teams with actionable steps to:

- Explore and visualize data with purpose
- Ask questions and interpret results
- Make decisions about what to do next

#### This training assumes you already have:

- Well-defined KPIs for your product
- Understanding of how data is collected
- Understanding of what variables mean
- Verified data quality/cleanliness

# Scope

### Today's focus

This training will mostly focus on **descriptive statistics**. This will give us a foundation to build up to more complex analysis next.

#### Stay tuned!

Future Platform Analytics trainings will cover:

- Assessing data quality
- A/B testing
- Experiment design

Intro

### Agenda



#### Univariate analysis One thing at a time

**Frequency distributions** 

Measures of center

Measures of spread



### Bivariate analysis

Two things at a time

Visualizing data

**Describing patterns** 

Understanding correlation



## Definition

# Univariate analysis explores each of the variables in your data separately.

This gives a sense of how the variable behaves before you begin looking at relationships or how things change over time.

#### Exploratory tools:

- Frequency distributions
- Measures of center
- Measures of spread

### **Frequency distributions**

#### What it means

How often each category or value appears in the data

#### Why it matters

"30,000 view" of data points for a variable

#### What to look at

tables, bar charts, histograms

### **Frequency distributions**

#### **Frequency table**

Strengths:

- Easy to see specific totals
- More readable way to view many outputs at once

#### **Top referral sources**

♣ Source	👻 User count
google	1,887,709
(direct)	1,288,172
bing	340,545
Inks.gd	103,031
yahoo	93,590
search.usa.gov	45,455
duckduckgo	23,332
links.govdelivery.com	16,610
VANotify	16,144
military.com	14,235
m.facebook.com	13,323
osd.mil	11,344
id.me	10,888
Newsletter	8,304
usa.gov	6,895
public.govdeliverv.com	6,272

# **Frequency distributions**

#### **Bar chart**

#### Strengths:

- Easy to understand relative totals at a glance
- Good for categorical or discrete numerical data

#### Top referral sources



## **Frequency distributions**

### Histogram

Strengths:

- Good for continuous data, since they are grouped by bins
- Helps visualize
  - Skew
  - Tails

#### Fictional user feedback scores (0-100 points)



### **Measures of center**

#### What it means

Different ways to define the "middle" for your data points

#### Why it matters

Estimates a "typical" value for the variable

#### What to look at

mean, median, mode

### **Measures of center**

#### Mean

Sum of all data points divided by the number of data points.

Mean is the most commonly used measure of center, often called the average.

- **Pro:** easy to calculate
- Con: affected by outliers





Avg. attendees per event in a series

## **Measures of center**

### Median

Middle value when data points are sorted (or mean of middle two, if an even number).

Less commonly used, except for data with extreme outliers.

- **Pro:** unaffected by outliers
- **Con:** may be more difficult to calculate (or explain)



# Median income in a city or state



# **Measures of center**

### Mode

Most frequently occurring value for the variable.

Some data may be multi-modal (more than one mode value) or have no mode at all, depending on distribution.

- **Pro:** easy to calculate
- **Con:** limited use value





## **Measures of spread**

#### What it means

How close together or far apart the data points are from each other

#### Why it matters

Gives context for interpreting measures of center

#### What to look at

interquartile range, standard deviation

# **Measures of spread**

### Interquartile range (IQR)

Difference between the 1st and 3rd quartile variables, when all data points are ordered. This range describes the middle 50% of data points.

- Use as the measure of spread when using the median
- Use to calculate outliers in univariate analysis:
  - <Q1 (1.5 \* IQR)
  - > Q3 + (1.5 \* IQR)



# **Measures of spread**

### **Standard deviation**

#### Technical definition: square

root of the variance, which is the collective average of all squared differences between each data point and the mean.

When a distribution has been normalized, we can assume that a certain percentage of the observations fall between 1, 3, or 3 standard deviations from the mean.

$$s=\sqrt{rac{\sum_{i=1}^{N}(x_i-x)^2}{N-1}}$$

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- *s* = sample standard deviation
- N = the number of observations
- $x_i$  = the observed values of a sample item

. 🤈

 $\overline{x}$  = the mean value of the observations

### **Measures of spread**

### **Standard deviation**

**Plain language:** The most common way of describing dispersion of a set of data from its mean. The *smaller* the standard deviation is, the more tightly clustered around the center the data will be.

It'll also become important when we talk about testing in future trainings. High standard deviation

Low standard deviation





# Definition

# Bivariate analysis plots two quantitative variables against each other.

Doing this visually will give you a sense of shape, direction, and strength of any relationship between your variables.

#### Exploratory tools:

- Visualizing your data
- Common patterns
- Correlation

## **Visualizing data**

#### **Composing scatter plots**

Set up using two numeric variables with a dot representing each data point.

#### Time on FAQs page by user satisfaction



### **Describing patterns**



#### Shape

**Linear or nonlinear?** Would a straight line best describe the pattern you see?



#### Direction

**Positive or negative?** Does the relationship seem to be trending up or down?



#### Strength

**Strong or weak?** Are most dots clustered near the line or farther away?



#### Outliers

Which data points break the pattern? More of an art than a science.

### **Describing patterns**

Examples: Shape Direction Strength Outliers



Non-linear, strong





No relationship





Graphics courtesy of <u>Chartio</u>.

# **Describing patterns**

#### Returning to our example

Shape:	Linear
Direction:	Positive
Strength:	Moderate
Outliers:	n/a

#### Time on FAQs page by user satisfaction



### Correlation

#### Definition

The strength of a **linear relationship** between two quantitative variables.

#### How it's measured

- Pearson's correlation coefficient, commonly shown as r = X.
- Can be any value between -1 (perfect negative relationship) and 1 (perfect positive relationship). A coefficient of 0 represents no relationship between variables.

### Correlation

# **Correlation famously does not equal causation.** But why not?

- The pattern you're observing could be completely random.
- The causal relationship could be reversed.
- There could be a third, unseen variable affecting both.

Sounds easy! But it can be more challenging in practice, especially when stakeholders are involved.

### **Spurious correlations**

r = 0.8057

#### Letters in Winning Word of Scripps National Spelling Bee correlates with Number of people killed by venomous spiders



- Number of people killed by venomous spidersSpelling Bee winning word

tylervigen.com

### **Spurious correlations**

r = 0.9586

#### Per capita consumption of mozzarella cheese correlates with Civil engineering doctorates awarded



- Engineering doctorates Mozzarella cheese consumption

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### **Spurious correlations**

r = 0.9586

#### The thing I have control over

correlates with

#### The thing I want to impact



### Correlation

### We are all susceptible to confirmation bias.

What are the appropriate ways to talk about correlations when we find them?

- *These variables seem to have a strong relationship / association.*
- We're interested in pursuing deeper analysis into X and Y, given their strong correlation.
- Changes in X are causing outcome Y, given their strong correlation.

### What's next?

### To understand whether a relationship between two variables is causal, you'll need to test it.

These tools will be the topic of our next Insights trainings.

Have questions or interested in providing input on what future trainings should cover? Reach out to the Analytics team on #vfs-platform-support on Slack.



Icons courtesy of <u>icons8</u>.